

SONIC Drive-In to Open Franchise Location with Wyandotte Nation in Missouri

Native American tribe plans drive-in as part of small business growth efforts to create area jobs

OKLAHOMA CITY--(BUSINESS WIRE)-- As <u>SONIC</u> (NASDAQ: SONC) develops new franchises across the country as part of an initiative to expand into rural markets, the company has reached an agreement with the Wyandotte Nation, an Oklahoma-based Native American tribe, to open its first SONIC Drive-In in Seneca, Mo.

"The Wyandotte Nation brings an appetite and acumen for operating businesses with high consumer appeal that create new jobs and stimulate business growth. They know the community desires the SONIC experience, and with our unit economics, SONIC is the perfect business opportunity," said Cliff Hudson, chairman, chief executive officer and president of Sonic Corp. "We also feel a personal connection because both SONIC and the Wyandotte Nation have their roots in Oklahoma. Native American tribes represent a very important part of our community here in the heartland, a significant business driver in our region and a contributor to economic activity and job creation nationwide."

"This marks the first development agreement with a Native American tribe for the SONIC system," said Bob Franke, senior vice president of franchise sales and international development for Sonic. "We're excited about the potential to support economic development in the community and hope success with the Wyandotte Nation serves as a model for others."

The new SONIC Drive-In is slated to be built and open for business at 2314 Cherokee Ave. by fall 2013, adding to a portfolio of small businesses developed by the Wyandotte Nation. These businesses span multiple industries including food service, telecommunications, information technology, precision manufacturing and entertainment.

"We have looked at several concepts. What eventually brought us to SONIC was the opportunity to become part of a very recognizable brand," said Kelly Carpino, chief executive officer of the Wyandotte Tribe of Oklahoma. "The effectiveness of SONIC's media and promotional strategy along with an amazing product line drew our attention to the SONIC franchise. The decision was solidified by SONIC's new small building prototype that is a perfect fit for smaller, secondary markets within SONIC's core market."

SONIC is currently discussing opportunities with prospective owner-operators in small towns across the country, and many franchise opportunities are still available. Individuals interested in pursuing a SONIC franchise are encouraged to visit franchise.sonicdrivein.com for more information.

About SONIC, America's Drive-In

SONIC®, America's Drive-In®, is the nation's largest chain of drive-in restaurants with more than 3,500 drive-ins serving approximately 3 million customers every day. Over the past 60 years, SONIC has delighted guests with signature menu items, more than 1 million drink combinations, friendly service by iconic Carhops and ongoing support of education through its award-winning Limeades for Learning® program. SONIC received top honors as America's "#1 burger quick service restaurant" in the 2013 Temkin Experience Ratings report. For more information about Sonic Corp. (NASDAQ/NM: SONC) and its subsidiaries, please visit sonicdrivein.com. Customers can also connect with SONIC at facebook.com/sonicdrivein or on Twitter @sonicdrive in.

SONC-D

for SONIC Drive-In Madison LaRoche, 512-542-2842 madison.laroche@cohnwolfe.com

Source: SONIC Drive-In

News Provided by Acquire Media